

**CITY OF KENORA
PROGRAM INFORMATION SHEET**

Functional Area: Planning & Development
Functional Name: Business Enterprise Centre
Department: 822 / 823

Functional Description

The Northwest Business Centre has expanded the NWO Business Self Help Office from a cost-sharing partnership between the Province of Ontario (MNDM) and the City of Kenora to include a public-private sector supported network of community partnerships. The NWO Business Centre model encourages revenue generation, financial partnerships and a broader level of service.

The NBC Business strategy is to develop an enhanced network by improving its existing services, focus on evolving needs, and adapting to the clients' future needs as demands indicate. An advisory committee has been formed and developed to address these needs and partners will be given the opportunity to benefit from NBC services.

The Business Centre continues to provide professional, confidential, one-on-one support and advisory services to encourage and support viable small-medium sized business opportunities in their start up and early growth stage, job creation/retention and to enhance long-term economic development in the Kenora/Rainy River District.

The Business Centre structure and mandate reflects a community economic development approach, and works closely with Provincial, Federal and municipal government partners and community organizations,

Discretionary Items

Functional Description(cont'd):
 business associations, local businesses, and other stakeholders to generate growth and prosperity throughout the region.

Staffing Level

1 Manager
 1 One Year Intern Contract

	<u>2007</u>	<u>2008</u>	<u>2009</u>
<u>Budget Recap</u>			
Revenues	<u>102,643</u>	<u>113,000</u>	<u>70,000</u>
Expenditures			
Salaries, Wages and Employee Benefits	<u>94,481</u>	<u>102,400</u>	<u>54,180</u>
Net Long Term Debt Charges	<u>0</u>	<u>0</u>	<u>0</u>
Materials, Services, Rents and Financial Transfers	<u>16,500</u>	<u>19,000</u>	<u>26,541</u>
	<u>0</u>	<u>0</u>	<u>0</u>
	<u>110,981</u>	<u>121,400</u>	<u>80,721</u>
Net Contribution (Requirement)	<u>(8,338)</u>	<u>(8,400)</u>	<u>(10,721)</u>

**CITY OF KENORA
PROGRAM INFORMATION SHEET**

Reconciliation to Prior Year's Net Budget Level:

Prior Year's Net Budget Allocation (8,400)

Significant Impacts - Incremental Costs / Revenue Losses / Additional Services

LOWBIC Contribution	(6,000)	
Womens' Business Network Contribution	(12,000)	
Advertising / Communications	(3,500)	
Office & postage	(500)	
Business mentoring expense	(2,500)	
Training	(500)	
Travel	(2,541)	
Seminars	(2,000)	
		(29,541)

Significant Impacts - Cost Reductions / Revenue Opportunities / Service Cuts

MNDM Funding	10,000	
Seminars	1,500	
BIZ Kids Registration	1,000	
Wages	10,720	
Rental - Building	1,000	
Women's Business Network	3,000	
		27,220

Other Minor Items - Net Impacts 0

Current Year's Net Budget Allocation (10,721)

Comments

